# **Presentation Skills**

## PITCHING!!





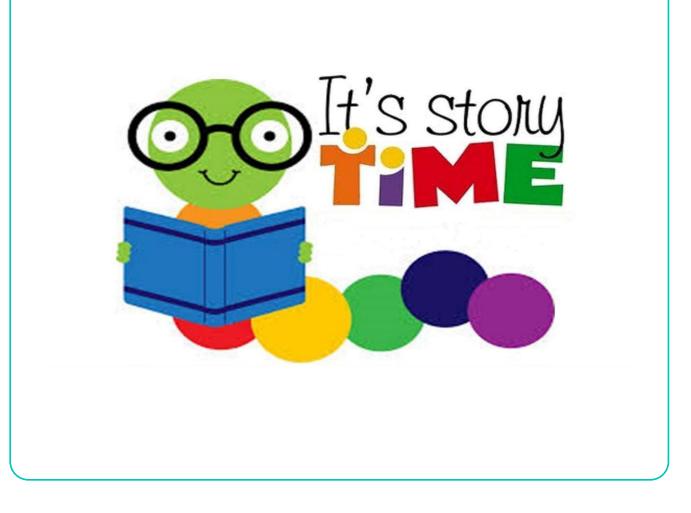
### 4-minute Presentation

3-minute Q&A

# Top 10 Tips

- Voice projection
- O No fillers
- O Tone
- Hand gestures
- Posture and stance
- Walking with purpose
- O Eye contact
- Speak slowly and breathing
- O Humour
- O Pause for effect

## ACTIVITY



## Do's and Don't

#### <u>DO</u>

• Everything you have been taught

#### <u>DON'T</u>

- O Don't tell them you forgot your lines
- Don't apologies
- O Don't freak out!

## ACTIVITY

• Try to memorise all the following words...IN ORDER!!



Pig Green Hat Swimming Red iPhone Spiderman Tree Green Calculator Tunisia **Remote control** Monkey

**Donald Trump** Football **Christmas bells** Tissue Table 1974 Lemonade Green **Taylor Swift Paper clip** Book Space Amazing

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## People will remember

- What you say at the START
- What you say at the END
- What is REPEATED
- What is UNUSUAL
- What is told in a STORY

## **CONTENT STRUCTURE**

- Introduction to idea
- Problem and target audience
- Your Unique Solution
- Go-to-Market strategy
- How you will use prize money
- Financial projections
- Team and vision for future