

South Bank Works Schedule*

Validate Sprint October - November 2024		
Mon., 7/10 10 - 2	Masterclass & Programme Intro Setting You Up For Success	South Bank Works (DC209)
Mon. 14/10 10 - 12	Masterclass: Discovering Your Customer	South Bank Works (DC209) Zoom
Wed. 16/10 2 - 5	Drop-In Appointments with Peter Harrington	South Bank Works (DC209)
Mon. 21/10 10 - 12	Masterclass: Validating Your Customer	South Bank Works (DC209) Zoom
Mon. 21/10 1 - 3	Entrepreneurs: The Secret Of Standing Out From The Crowd <i>This workshop will replace the Masterminds session this week.</i>	South Bank Works (DC209) Zoom
Wed. 23/10 1 - 2	Drop-In Appointments with Neil Whitehead	South Bank Works (DC209)
Mon. 28/10 10 - 12	Masterclass: Business Models	South Bank Works (DC209) Zoom
Fri. 25/10 1 - 3	Market Prep Workshop <i>This is an extra & optional session for those interested in markets.</i>	South Bank Works (DC209) Zoom
Wed. 30/10 5 - 6:30	How I Won £3K For My Idea <i>This is an extra panel discussion & networking event to hear from past South Bank Ignite winners.</i>	
Mon. 4/11 10 - 12	Masterclass: Your Entrepreneur Identity	South Bank Works (DC209) Zoom
Wed. 6/11 2 - 4	Put Your Best Idea Forward <i>This is an extra session to learn more about the South Bank Ignite competition & get support applying.</i>	Location: TBD Zoom
Mon. 11/11 10 - 12	Masterclass: Practical Ways To Get Your First Two Customers	South Bank Works (DC209) Zoom
Mon. 11/11 1 - 3	How to Create An Elevator Pitch <i>This workshop will replace the Masterminds session this week.</i>	South Bank Works (DC209) Zoom
Wed. - Thurs. 13 - 14/11	UK Business Show Tell us you're coming and get your tickets online.	London ExCel
Mon. 18/11 10 - 12	Meet The Founders and Networking	South Bank Works (DC209) Zoom

*This schedule is subject to change. Check bit.ly/works-cohort for the latest information.

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Validate Sprint November - December 2024		
Week of 18/11	Global Entrepreneurship Week Visit www.lsbu.ac.uk/starters for all the events celebrating entrepreneurs (like you!) taking place during the week	At LSBU and Online
Mon. 25/11 10 - 12	Masterclass: How To Package Your Value As A Business	South Bank Works (DC209) Zoom
Mon. 25/11 1 - 2:30	Coaching with Clare McIvor, Coaching Psychology Trainee <i>This workshop will replace the Masterminds session this week.</i>	South Bank Works (DC209) Zoom
Wed. 27/11 11:30 - 2:30	Appointments with Michael Buckworth	South Bank Works (DC209)
Week of 2/12	Product of South Bank Winter Marketplace	Express Your Interest
Mon. 2/12 10 - 12	Masterclass: Marketing With No Budget	South Bank Works (DC209) Zoom
Wed. 4/12 9 - 5:45	Appointments with Peter Harrington	Online
Wed. 4/12 2 - 4	Put Your Best Idea Forward <i>This is an extra session to learn more about the South Bank Ignite competition & get support applying.</i>	Location: TBD Zoom
Mon. 9/12 10 - 12	Masterclass: Is Your Business Worth Doing?	South Bank Works (DC209) Zoom
Mon. 16/12 10 - 12	Masterclass: Business Model Canvas Variants And Actionable One-Page Business Plans	South Bank Works (DC209) Zoom
Mon. 6/1	DEADLINE: South Bank Ignite Competition Round 1	Apply Online Today!
Weekly on Mon. 1 - 2	Peer-Supported Masterminds	South Bank Works (DC209)
Ongoing	Available 1-2-1 Appointments and Milestone Evaluations With Start-Up Manager	Book an appointment on Careers Hub
Ongoing	Social, Networking, And Community Events	See more & register online: www.lsbu.ac.uk/works

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