## Your Entrepreneur Identity

Kadeza Begum 4<sup>th</sup> November 2024

Enterprising Futures **museu**  South Bank WORKS

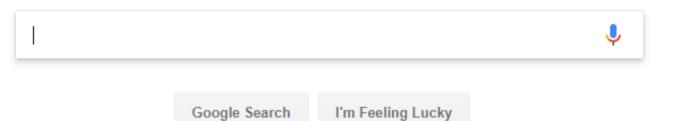


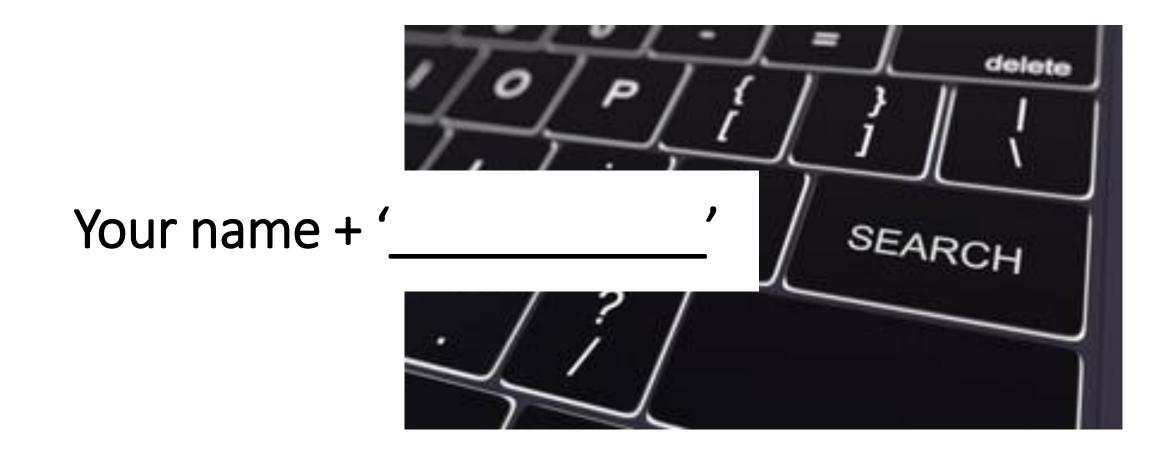
#### **Your Entrepreneur ID**

Masterclass with Kadeza Begum















## Donald J. Trump @realDonaldTrump 51 Following 88.7M Followers

#### **Account suspended**

Twitter suspends accounts that violate the Twitter Rules.



## **Donald J. Trump** <a>@realDonaldTrump</a>

51 Following 88.7M Followers

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Twitter suspends accounts that violate the Twitter Rules.

\*Use Social Media responsibly!\*









# CANCEL Culture



X

# personal brand

## how you see yourself

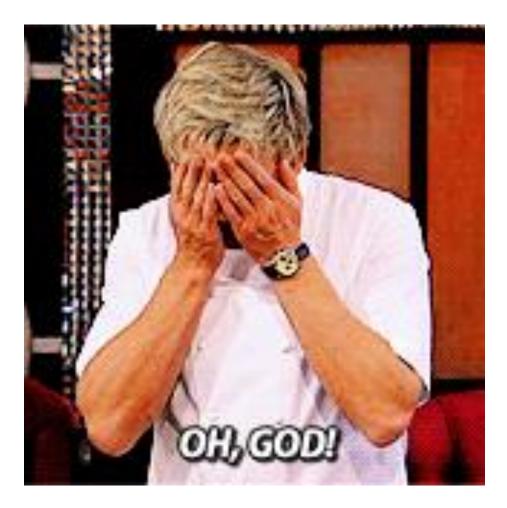
## how others see you





#### **Bad first impressions**

- -hard to change opinion
  -internet is not the easiest place
  to clean up your mess
- -already starting off on a negative
- Disqualifies you from opportunities.
- Lose potential business





#### **Good first impressions**

-Sets all other information that follows on a good note
-instils confidence in person
-Makes you <u>candidate / brand of</u> <u>choice</u>

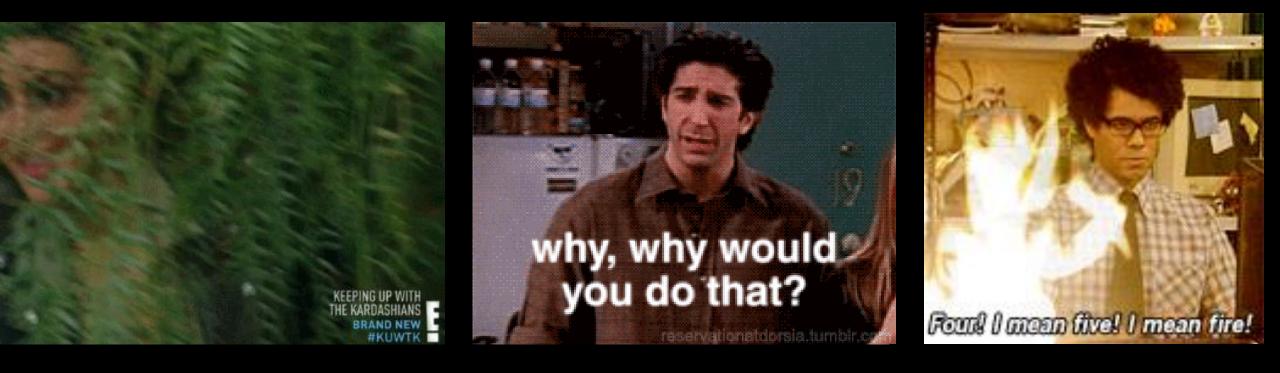
# Puts YOU in a position of control

HOW YOU LOOK + HOW YOU SPEAK + HOW YOU ACT = YOUR PERSONAL BRAND.

### Family

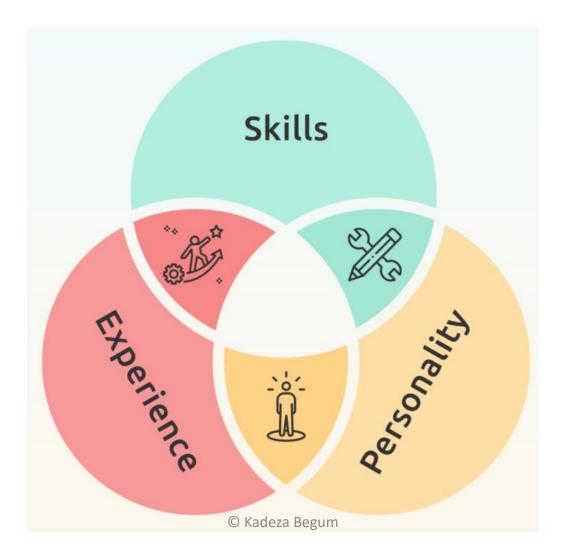
#### Friends

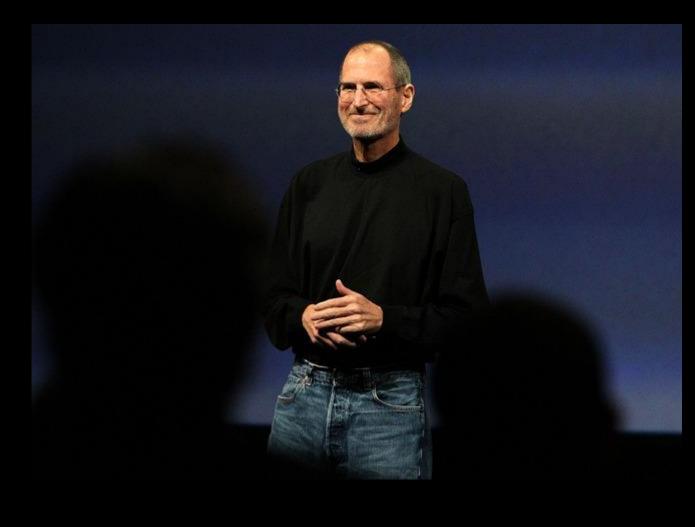
#### Work



## Things to communicate through your PB











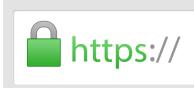




## Profile overview



## Becoming visible – owning your brand



- You.com
- Your Facebook profile
- Any other web presence
  - Online portfolios
  - Mini-sites
  - Other communities



- Use your headline effectively – be clear why you're there
- Get active- create or engage with content
- Become credible



Antoine Allen (He/Him) • Following Presenter & TV reporter at ITV news 1w • 🚱

Good Evening I'm Antoine Allen, here's the last news on...

Which is your favourite story? Making this I realised I wear my burgundy suite often Iol.

This is my new presenting and live reporting/interview showreel. It features:

- presenting for ITV News on news, entertainment and sport.
- speaking about my exclusive report, on Good Morning Britain
- and live reports and interviews

I've covered a range of stories as presenter and reporter- but I've kept this showreel to just live presenting and reporting. I have seperate showreels for general presenting, documentaries and general reporting and sports.

Here's my documentary showreel(which need updating already) https://lnkd.in/exxg\_2Y

Please like and share- message me if you want more details or chat.

#Documentary #News #Presenting #goals #newsreader #reporter #journalist

Already established in field

Uses up to date examples and skills on show

Highlights other interests

Clear call to action

X

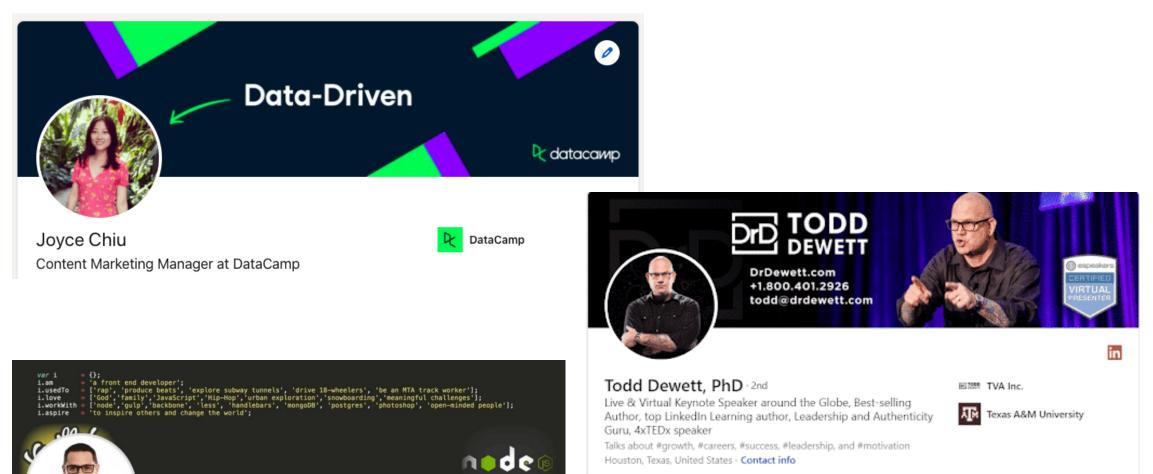


## **Profile review!**

## What happens next?

Connecting





48,331 followers · 500+ connections

Aaron Cordova • 1st Senior Front End Engineer at Facebook Staten Island, New York





#### in

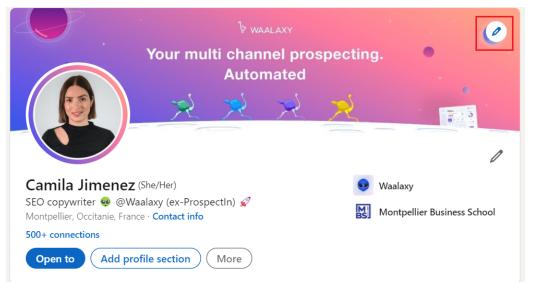
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**Purdue University** 

#### Liz J. Simpson (She/Her) · 2nd

Helping Women Entrepreneurs Land Corporate Clients | Empowering Professionals with Personal Branding, Linkedin, Thought-Leadership Marketing & Modern Sales Strategies | Linkedin Top 15 Sales Influencer | Speaker

Talks about #sales, #linkedin, #consulting, #personalbrand, and #womenentrepreneurs



We help great brands scale with SEO-focused content marketing.

Andrew Craig 🐼 · 2nd SEO Team Lead at Siege Media San Diego, California, United States · Contact info 500+ connections

SM Siege Media

San Diego State University



## What's your purpose?

# I help X achieve Y



## Feedback please!

the second se



"OK, yes, you're a cow. But you're also a dairy consultant, an expert on calcium, and a hay connoisseur to boot!"

## What is your superpower?

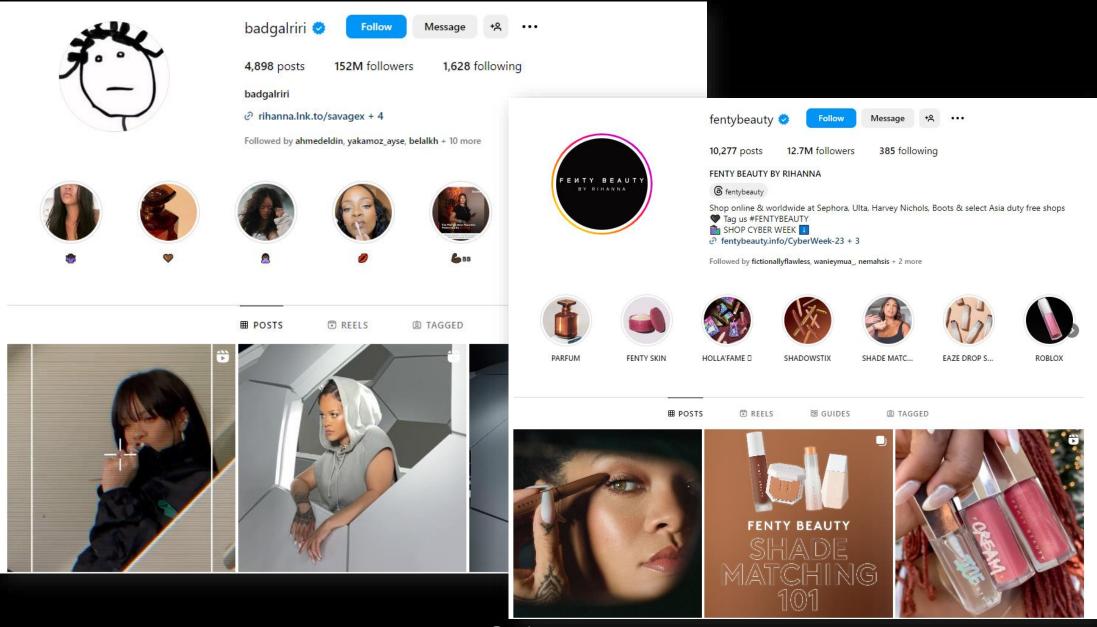
What is your origin story?

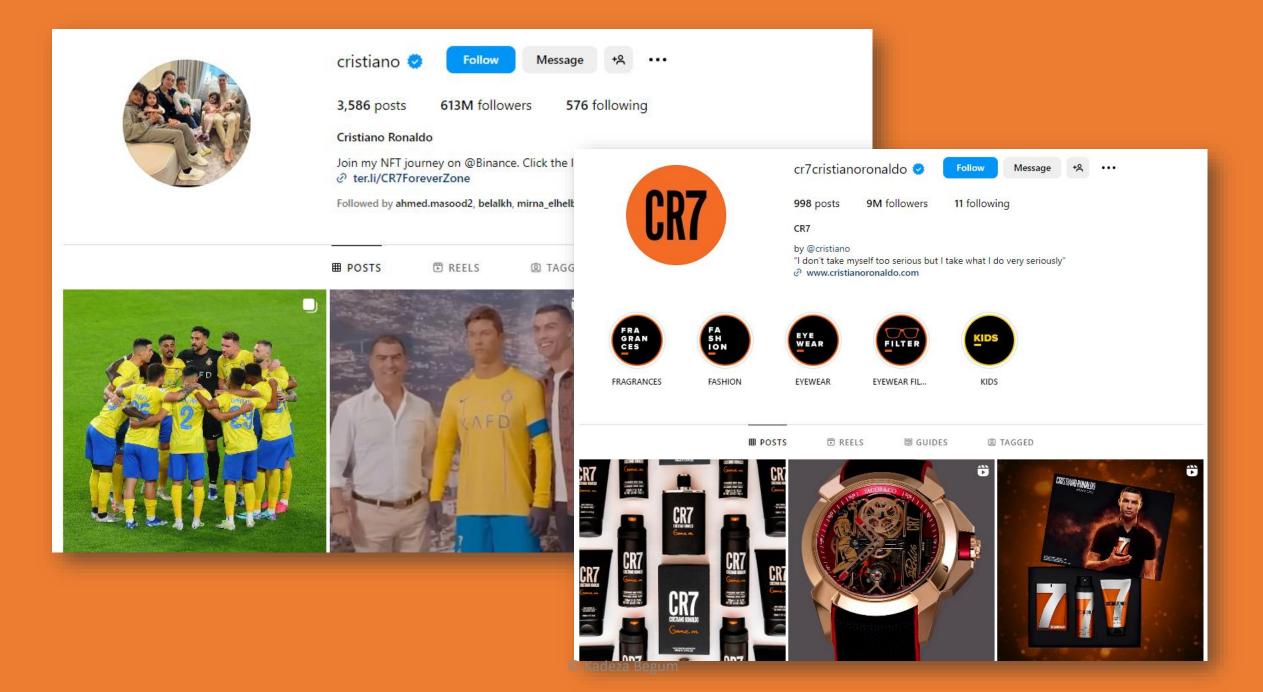
## Questions for you:

~•



- What is one thing you want people to know about you?
  What is one worry you have around your current professional image?
  Write down 5 kowwords or phrases you
  - Write down 5 keywords or phrases you would like people to use when describing you
  - One new habit you need to create to improve any of the above





### Create a personalised learning plan

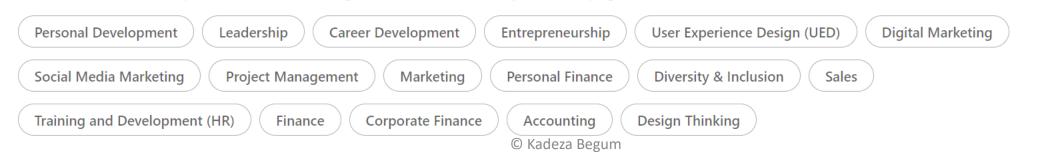


## My Library My Goals Career goals Set custom skill and course recommendations based on your goals. Get started We'll help you track your progress and remind you to keep learning.

#### Skills followed (17)

Manage

We'll use these skills to personalize the learning recommendations on your homepage, notifications and emails.



in Learning	QWhat do you want to learn today?Image: Comparison of the second	*
f Home	▲ ◆	
✦ AI Coaching	AI-Powered Coaching	
Browse	Hi Kadeza, you can ask me questions on how to navigate workplace challenges, and I'll offer you advice and feedback	
Business	from the LinkedIn Learning library. I can also help you find courses, videos, and Learning Paths to develop any profes- sional skill.	
Technology	Our conversations will not be shared with your company.	
Creative	My responses will be personalized to your profile:	
Loughborough University	Current role: Connect LinkedIn Profile Career goal: Set a career goal           Skills following:         Personal Development, Leadership and 15 other skills	
My Learning		
My Library		
My Goals	Ask a question	





Technology

Creative

Loughborough University



My Library

My Goals

</>
 Hands-On Practice

Certifications

Office Hours

Settings

Help

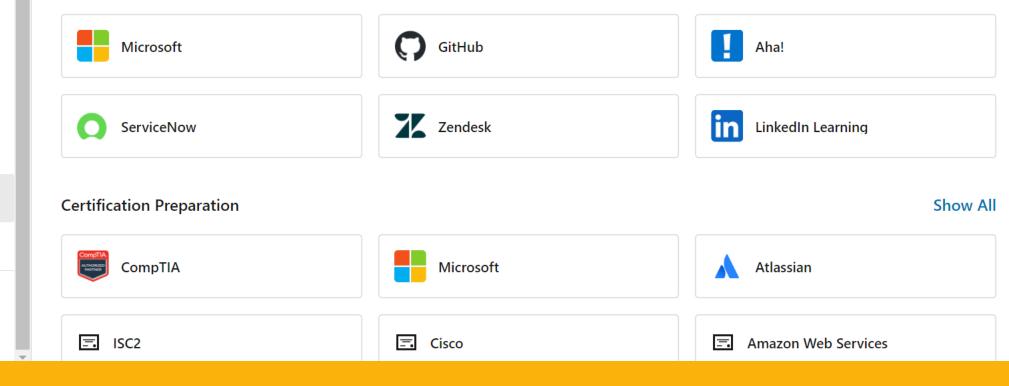
### Certifications

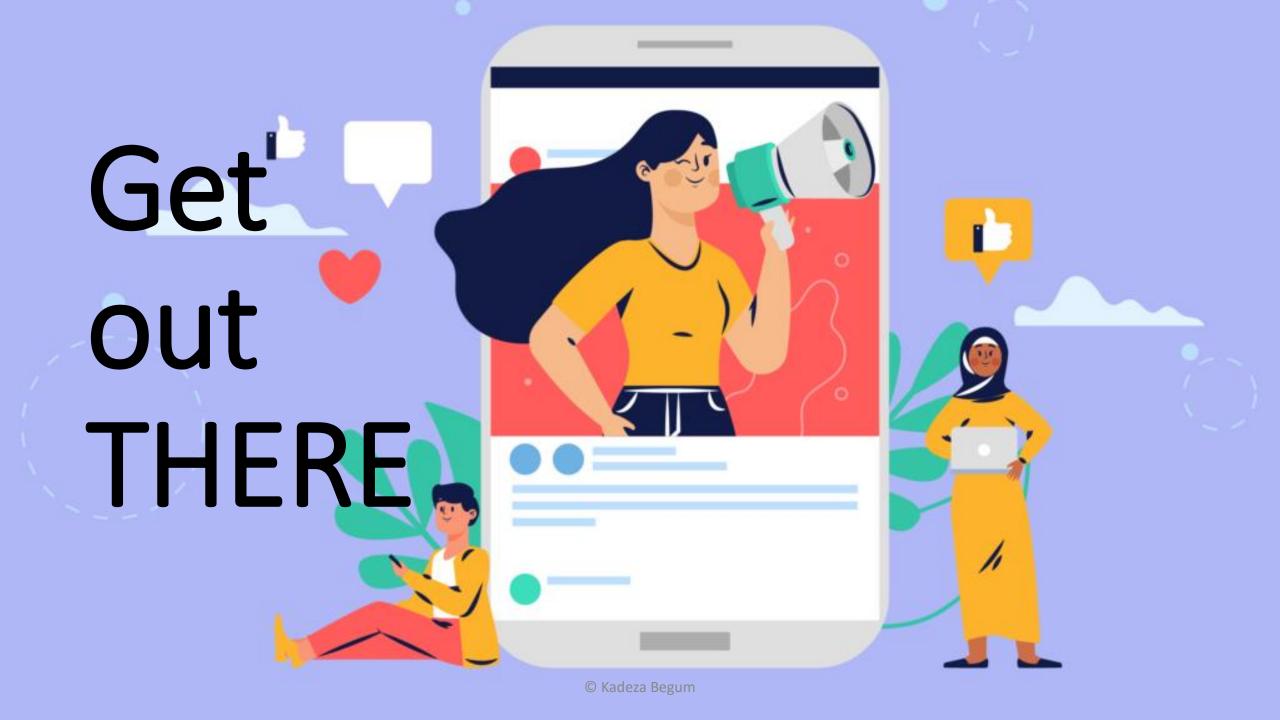
.

Earn a professional certificate from top brands on LinkedIn Learning or prepare for off-platform certifications and CEUs with prep courses and assessment options available for over 175 different credentials.

#### **Professional Certificates**

Show All





## Be REMARKABLE



## About 62% of consumers search online for reviews and information before purchasing a product and 90% believe brand recommendations from friends.

## print Traditional Marketing





## Marketing Digital



# Your website

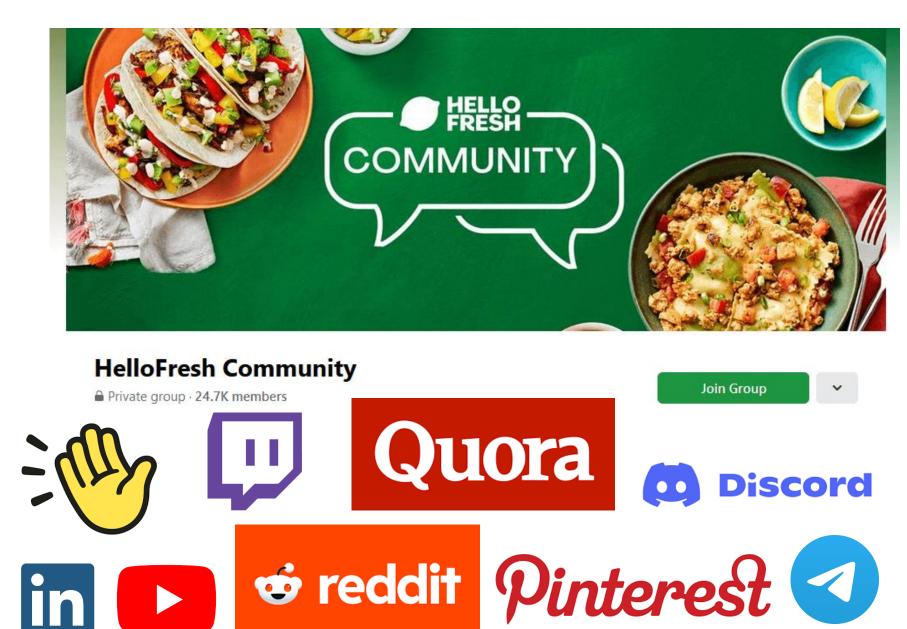


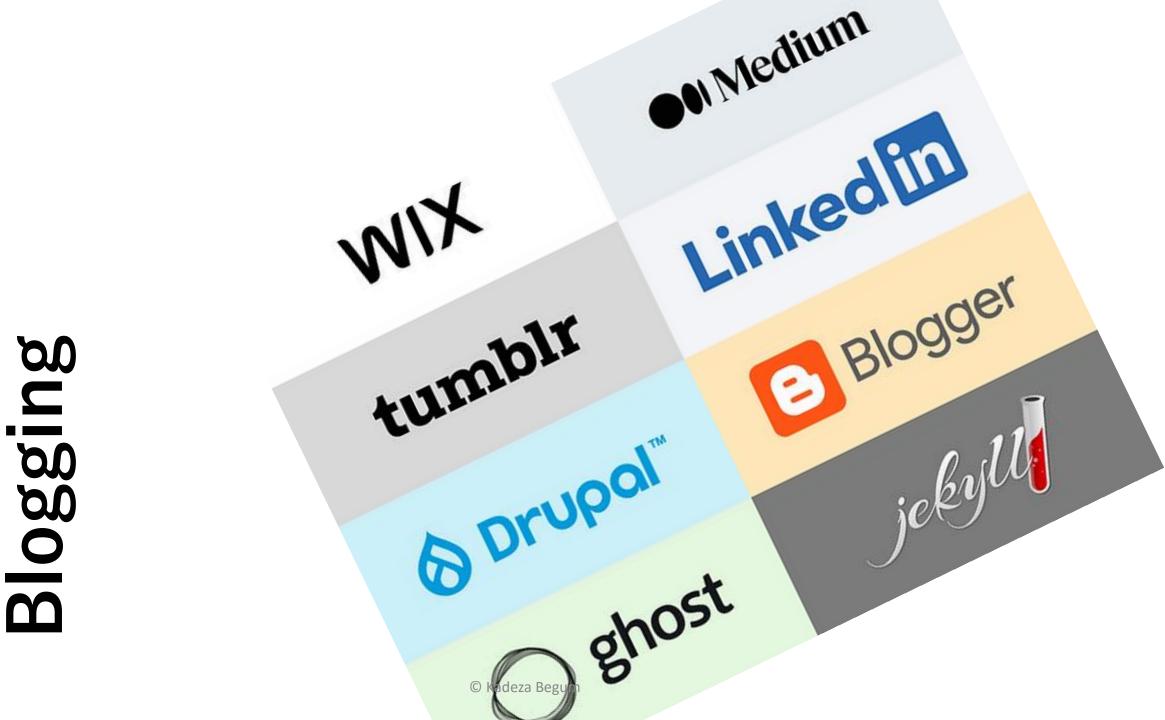




<sup>©</sup> Kadeza Begum

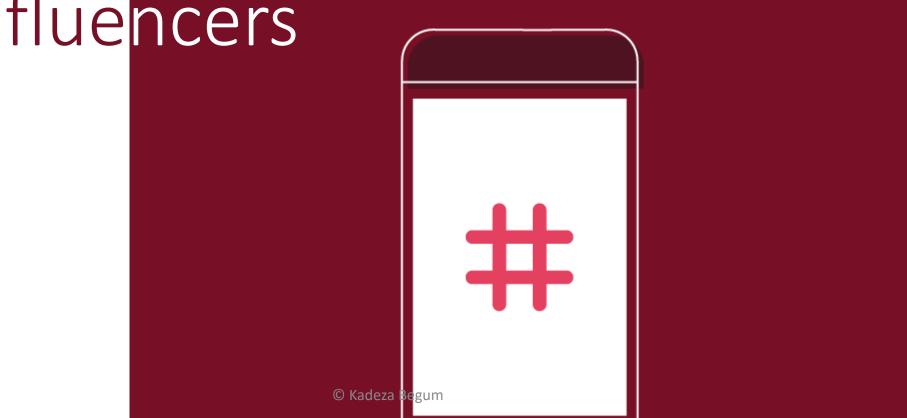






## Start a movement, conversation or educate you audience

## Keep on top of trend, current developments in your sector and key influencers





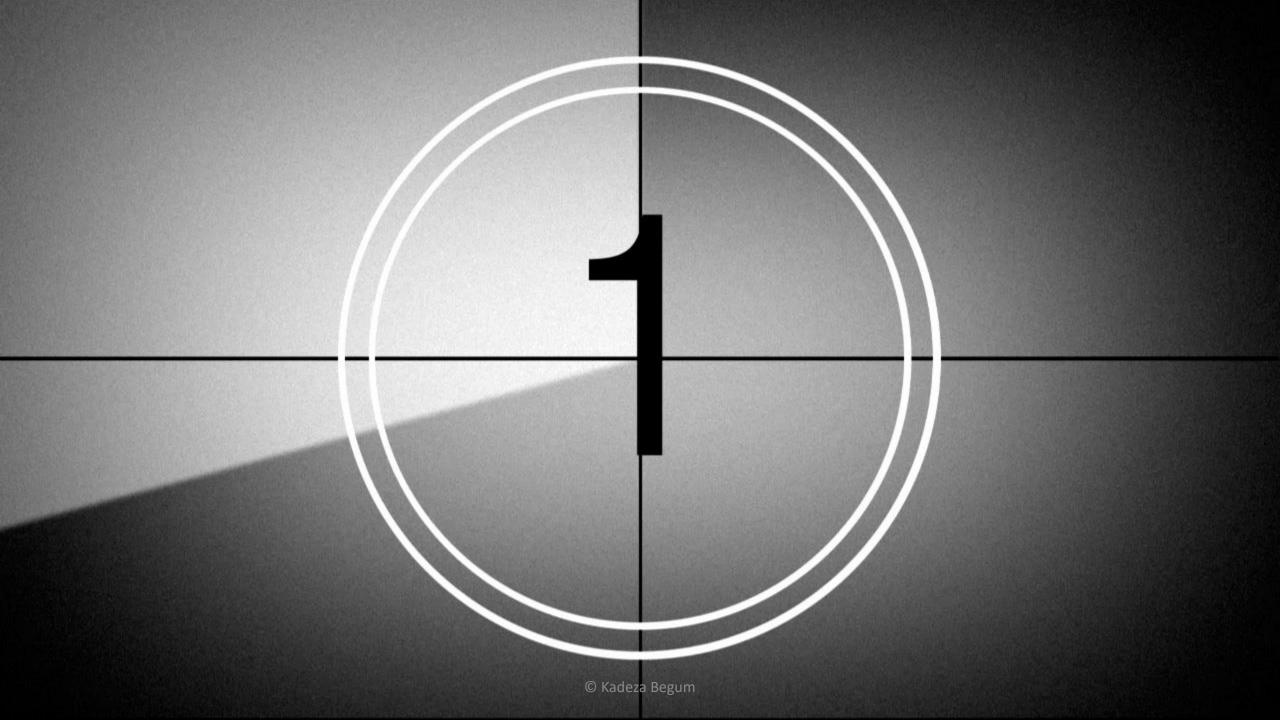


## Invite your hero



# Panel discussions





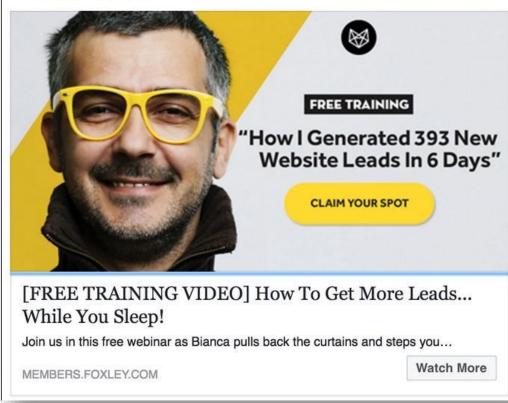


Like Page

© Kadeza Begum

#### WEB DESIGNER? PUT YOUR MARKETING ON AUTOPILOT!

This FREE Webinar reveals the EXACT process you can use to put your marketing on autopilot for your web design business! This webinar, which, outlines the step-by-step process to set up an EXPLOSIVE sales funnel, won't be available for long (its content is just too valuable). So watch it now while it's still available.

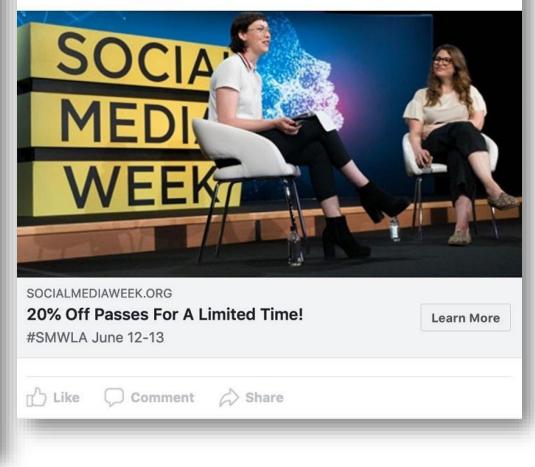


SOCIAL	Social Media
WEEK	Sponsored · 🕄

Week

If you are looking to take your strategies to the next level in 2019, then the 9th annual #SMWLA is a must-attend event for you and your teams.

...



## ы С С Advertis

# Trade shows & Exhibitions



## Recap and homework

- Clean up your online presence
- Be visible and show up!
- Position yourself on the key platform(s)
- Use on and offline strategy
- Stay consistent and active



Your HELP means a lot to us.

Share your FEEDBACK about this session and win one £50 online voucher!

## 2 prizes of £50 online voucher available

### How to participate and win £50?

- Fill out the feedback survey after attending each Monday Masterclass between October and December 2024.
- Individuals who attend and complete the feedback form for ALL Masterclasses will be entered to win a prize drawing. Two winners will be announced on 17<sup>th</sup> of December 2024<sup>\*</sup>.



- Scan the QR code
- Or access to survey via the link <a href="https://bit.ly/feedback041124">https://bit.ly/feedback041124</a>

